

SPECIAL REPORT

5 Questions to Ask Any Tax Resolution Firm Before Paying Them a Dime!

Resolving your tax liabilities is extremely important which makes it absolutely necessary to conduct research on the tax resolution firm(s) you are considering for professional representation. At their worst, tax resolution firms have fraudulently taken millions of dollars from clients without resolving their tax issues.

Multiple lawsuits have been filed accusing large tax firms of violating consumer protection laws. Some of these tax firms were found guilty while others agreed to large cash settlements, forcing them to shut down completely. Former clients were left with lingering tax issues and received little, if any, of the money stolen from them.

Tax firms like these still operate deceptively despite the government crackdown and continue to pose a serious threat to taxpayers who are unaware of their unethical practices. If you intend to hire a tax resolution firm to represent you, the selection must be made carefully.

In this special report, the experts at The W Tax Group identify and discuss 5 questions to ask any tax resolution firm before committing your hard-earned money.

Question #1: Will an Accredited Professional Handle the Resolution of My Case?

The only people who can advise you on your tax matters are Attorneys, Enrolled Agents (EA), and Certified Public Accountants (CPA). Ask the person you are speaking to who will be handling the resolution of your case. Non-accredited sales personnel can be very helpful in supporting the tax professional resolve your case, but you should only accept tax advice from a tax professional with one of the designations described above.

Question #2: What is your BBB rating?

Ask the company what their BBB rating is, and then verify it. Do a Google search for the name of the company plus the words “better business bureau”. This should take you directly to their BBB record. Their BBB record should show their rating, plus how long they’ve been in business and how many complaints have been made.

Question #3: Can I speak to the professional who will represent me?

Be sure to confirm with the person at the firm with whom you are speaking that your case will be assigned to an accredited representative. You need a guarantee that your representative will be a licensed attorney, accredited EA, or CPA. **Ask to speak to an accredited professional.** If the sales person says no, you know right away that you have a problem. The IRS will not allow anyone without one of the designations

described in this Special Report to negotiate for a taxpayer, but you would be surprised at how often large firms have unlicensed and unaccredited representatives negotiate with the IRS. Before you sign a contract, make sure you see IRS Form 2848, Power of Attorney, which lists the names of the specific individuals who will be representing you and you actually speak to an accredited professional.

Question #4: What is your experience in actually negotiating a tax resolution directly with the IRS?

Does the accredited professional who will work on your case actually have experience as a taxpayer representative? It's one thing to be accredited or licensed, but quite another to have actual experience. Any case-experienced representative should be able to walk you through the IRS tax resolution process from start to finish. Again, you may discuss your case with someone who does not have permission to represent you before the IRS, but make sure that you actually speak to the tax professional that will be assigned to your case and have them confirm their expertise in resolving tax issues.

Question #5: What precisely does the fee you are quoting me include?

The tax resolution industry is notorious for rebilling clients for work that doesn't need to be done, excessively overbilling, and charging hidden fees that should have been included in the original quote.

Many tax resolution firms operate on a flat fee basis. When used properly, a flat fee is ideal but the fee you are quoted should include everything necessary to resolve your case. Make sure that fee includes some of these necessary services:

- All appeals filed
- Full negotiation of resolution
- Preparation of any missing tax returns
- Removal of any existing levies or wage garnishments
- Representation for all tax types, including state taxes if needed
- For business owners, make sure you are covered for Trust Fund Recovery Penalty representation. This is critical to prevent getting personally stuck with your business tax bill
- Application for penalty abatement if you meet "reasonable cause criteria"

If the tax firm you are speaking to bills on an hourly basis, rather than charging a flat fee, be sure to see a schedule of service fees, and get a copy of their billing policy.

Understand that hiring a tax professional to negotiate on your behalf is not a guarantee that your case will be resolved. Although your tax professional should take care of nearly all interaction with the taxing authorities, your participation with your professional representative is vital to the resolution process, so be sure you select somebody that you are going to be able to work with without personality conflicts.

Lastly, be sure that everything from fees to covered services, responsibilities, and deadlines are in writing to create a paper trail in case of a disagreement between you and your representative.

After reading this Special Report, you should feel confident making an informed decision when deciding whether to hire a professional tax representative. Unlike most taxpayers, you are no longer at the mercy of unethical tax firms that have deceived so many taxpayers in the past.

If you have any questions about this Special Report for the experts at The W Tax Group, please visit our website, www.WTaxAttorney.Com, or contact principal attorney, Stephen A. Weisberg, directly, at the telephone number and email address below.

Sincerely,



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PS. I am an Attorney with years of experience. I come from a family of three generations of Weisberg attorneys. A life in the law helping people and working hard for my clients is a Weisberg Family tradition. Do not settle for unlicensed salespeople or CPAs!

